



Brendan O'Bryan
Cortland County Industrial Agency

**Cortland Breakfast
Rotary**

Brendan is a Chenango County native. He currently lives in Binghamton and is house shopping in our area. He has been instrumental in bringing millions of dollars to small businesses in Broome County and hopes to do the same in Cortland County.

Brendan talked about the many ways the IDA and BDC helps to attract, grow and retain businesses with possible abatements, loans, site selections and SBDC consultations helping with business planning. He talked about DRI & NY Forward having 2.5 to 4 million in funding.

Apex - waiting for EPA Phase II Environment Study. Once there are final guidelines from the EPA the community can discuss how they want the site to be used.

Micron- waiting on the Federal Government for approval to move forward in our community. If approved there will be Community Funding to help with needs like housing and businesses.

Sports Tourism - Gutches Park will be a huge boost to Cortland County

Solar Projects - some residential and 2 industrial

iSpice - 25 million dollar project. 2.5 million in new tax revenue over the next 10 years. 350 new employees over the next 3 years. First year to add 175 employees.

Business Assistance Grant \$600,000. Grants for small businesses 75/25.

The IDDA has supported Senior Housing Projects, the Virgil School Project for Seniors ages 55+

IDA/BDC

The BDC and the IDA are the county's lead economic development agencies working closely with their many local, state, and national partners to retain, create, and attract jobs and to grow Cortland County as a desirable community in which to work, live, and invest.

As an Economic Development Organization (EDO), our goal is to grow the taxable base in the County.

- PILOTs
 - Mortgage Tax, Property Tax, Sales Tax
- Grants
- Loans
- Business Advisement
- Site Selection Services
- Recruitment/Advertising



"A Chenango County, NY native, Brendan was named as Executive Director/CEO of the Cortland County Business Development Program and Cortland County Industrial Development Agency in September of 2023.

Before this appointment, Brendan was most recently the Director of Community and Economic Development at The Agency, a local development corporation that serves as the IDA and BDC equivalent in Broome County, NY.

In his time at The Agency, he helped secure nearly \$2 million in state and federal grants to help small businesses and prepare development sites to become shovel-ready. He has also assisted the Local Planning Committee at the Village of Johnson City in their Downtown Revitalization Award.

Brendan also previously served the Greater Binghamton Chamber of Commerce as Director of Government Relations, and he currently sits on the Board and serves as the Treasurer for the Rural Health Network of South-Central New York.

Brendan enjoys spending time with his wife and young children and doing many activities geared toward his growing family."

President. Don Richards

Front Desk. Mike Shafer, Glenn Reisweber

Thought of the Day. Mike Shafer

Guests Brendan O'Bryan, Irene Radigan, Ricky Burgess, Brian Halladay

Happy Birthday. Glenn Reisweber, Ed Finkbeiner

Raffle. Steve Cinquanti

Attendance. 30 + 5 Zoom + 6 Interact

Scribe. Jackie Burke

Announcements

Jackie Burke picked up the new Interact shirts in time for the Spring Clean Up today (p. 4).

Our annual Ride for Rotary is June 1, Co-Chairs **Don Richards** and **Ariel Corl** are looking for sponsors, sponsorship is \$300.

The 34th **McGruff Golf Tournament** will be held on June 20 at Elm Tree Golf Course. This year we will be cooking our own steaks as our post-golf dinner.

Kathie O'Mara informed us that this year's Past the Gavel/Paul Harris Award Dinner will be at the Center for the Arts on July 11.

Happy Dollars

Ed - "Scared of Jackie" but happy to be on the Spring Clean up team

Steve - Explained lots of "9's" in Colorado - you should ask him about that. (P. 7).

Mike - Thank you for the donation to Loaves and Fishes

Terry - Thank you for the donation to Loaves and Fishes and the Spectacular Eclipse

Pat - Glad he was sitting on his porch watching the line of cars going by his house after the Eclipse

Sophie - Enjoyed the view in Auburn watching the Eclipse

Jackie - Happy she is Excused from Jury Duty for the next 6 years, Happy the Interact T-shirts are awesome,

and happy to hear our Guest Speaker Brendan O'Brian
Glenn - Red Blinking Lights converged in Homer, NY - Eclipse

Conrad - Fruitful District Training with **Steve Cinquanti** last Saturday

Don - Happy about Guest speaker Brendan joining us today. **Jim, Mike and Luann** completed their houses for Spring Clean up. Happy **Jackie** organized the Interact kids for the Spring Clean Up



Service Above
Self

Is **YOUR** team
ready to help
out our
community?





Vivian Colongeli thanks Ed Finkbeiner, Jackie Burke, Mark Hahn, and members of the Interact Club for spiffing her house in the Spring Clean Up.

Let's Start a Controversy Where There Isn't One Dept.: Team Richards claims the coveted "Dirty Hoe" but has not provided photographic evidence of their Spring Clean Up work. Team Burke, though....we'll have to leave it up to the East German judge!



Tammy Zimmerman brought the Interact Club to help with the Spring Clean Up, Don Richards and Jackie Burke make the picture a little brighter!



Raking in the leaves.

Mark Hahn and Jackie Burke bring them to the curb.



We took on the 9-9-9 Challenge: Skiing, golf and baseball in one epic day

BY: [SEAN ZAK](#) | DECEMBER 6, 2022



Skiing, golf and baseball all in the same day.

SEAN ZAK

If you are Steve Cinquanti's son Nick, you add 9 hot dogs and 9 beers!

**I rode out this week's
earthquake in my
pajamas and bathrobe**

**I call it not-quite-
disaster casual fashion
for lazy people.**

Pfw

PEOPLE, RELAX!!!

It's only a phase.



Dad, can you explain to me what a solar eclipse is?

No sun

@artmemescentral

